

Ana Garcia Villas-Boas

Profil M Project Partner

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Languages

Spanish, English, French, Portuguese

www.profil-m.de

PROFIL M

I am passionate to unlock human potential and open the door to unthinkable opportunities.

My **multicultural background** (Spanish father, Brazilian mother, French school education) and **global professional experience** give me a special sensitivity to connect with my clients and to quickly understand diversity and what is at stake in organizations. My business experience in corporations and startups add to my look on human dynamics in organizations, the approach **of having in mind culture and business** in development training and change facilitation.

My clients define me **as highly reliable, empathetic**, with a high capacity to connect with people. My focus is on **thriving human being and team dynamics** and get business results aligned to a depth sense of purpose.

Having experienced many challenges in my professional and personal life and being mother of four children, I know that a **positive mindset and an accountable attitude** are key factors for success and to enjoy life whatever are the circumstances.

My expertise for you

- Design and delivery of development programs and training courses for managers and teams
- Facilitation of workshops and large groups for cultural and business transformation
- Individual and team coaching sessions for managers and C-level
- Assessment for the analysis of potential and management diagnostics

Special skills

- Executive MBA by IE Business School
- Political Science Bachelor
- More than 30 years of professional experience: 15 years in corporations and starts-up with leadership roles, 16 years as coach and facilitator for leadership and team development and cultural transformation with a strong global experience
- Certified Business Coach since 2007
- Certified Team Coach since 2013
- Certified MBTI and Firo B
- Certified on Appreciative Inquiry Fundamentals since 2014
- Certified on Clearing (Personal Development methodology) since 2020

Selected customers

- Adidas
- Santander Corporate Investment Bank
- Banco Santander
- ArcerolMittal
- Bain & Company
- Clifford Chance
- Janssen
- Roche
- Haribo
- Ternium
- Saudi Telekom Company
- Islamic Corporation for the Development of Private sector
- Aspire
- Women In Business association in Nigeria

Selected publications

- El coaching ejecutivo aplicado al liderazgo (Instituto de Escuela Superior
  Positivity is not magic. It´s science! (Insight, IE University, 2022) (link)
- TQM, 2014)