

Bob Dignen

Profil M Project Partner

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Languages
English

www.profil-m.de

PROFIL M

Helping you to discover new ways to be the best of you.

I have worked as a coach, trainer and facilitator supporting international performance since 2000. I currently specialize in **international leadership coaching** to senior (C-suite / VP) leadership, supporting cross-border performance, senior career transition and leader skills development.

In a nutshell, I bring a **deep experience** of senior leadership challenges to the conversation, the opportunity to work with me as a supportive but challenging **sparring partner**, using a **reflective process** which will help you generate new ideas and solutions.

A strong focus for me is **communication**, helping individuals to use smart **strategies** to have better conversations which make a difference – to increase trust, to convince faster, to resolve conflict more effectively, to give meaningful feedback, to coach and develop others, and always to remain open to learning, the **essential leader skills necessary to perform at the highest level**.

I am an author in the field of international leadership and cross-border communication, which means I will bring to our coaching table **fresh and original ideas** which will make you think and act in new ways. **That' my promise!**

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My expertise for you

- Design and delivery of coaching for senior leaders (including C-suite)
- Creation and delivery of international leadership training courses for leaders and teams
- Facilitation of teambuilding workshops
- Keynote speaker at leadership events
- Delivery of tools for management diagnostics
- Strategic consulting on people development topics

Special skills

- MA Critical thinking and cultural theory
- Certified coach: Team Management Profile
- Certified coach: The International Profiler
- Certified coach: DNLA Social competences
- Certified trainer: Fierce Conversations
- Certified project assessor: IPMA
- Published author on international leadership and communication

Selected customers

- International leadership coaching (C-suite) Media Markt
- International leadership training and coaching (Henkel)
- International sales training (Zurich Group)
- Senior talent programme (DEKRA)
- Senior talent development (PERI)
- International project management (University of Reykjavik)
- MBA International Business Communication (University of Gdansk)

Selected publications

- Leading International Projects: Diverse Strategies for Project Success (with Peter Wollmann, Kogan Page, 2016)
- Communication for International Business: The Secrets of Excellent Interpersonal Skills (Harper Collins, 2013)