

Elisabeth Westlin

Profil M Project Partner

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Languages

Swedish, English, German

www.profil-m.de

PROFIL M

Customer oriented Change agent!

Developing individuals, leaders, teams, and organizations have been and is a big part of my career. It is exiting to see and be part of delivering **change that sticks**. I have been fortunate to work in an **international setting** with many years abroad with all types of personnel. It is very rewarding to see individuals and organizations develop and deliver what they aspire to. People are different in many aspects but there are also a lot of commonalities. Balancing the need for common work processes, utilizing teamwork and seeing different needs that individuals have is something I can contribute with. This in combination with deep knowledge in psychology and people development, gives me the ability to **support others to facilitate their successful development**.

When implementing training sessions and workshops, my customers find me **energetic, knowledgeable, and flexible**. My attitude as a trainer is to involve and create a climate of participation. I share my knowhow in order to expand the ability to learn more and challenge when necessary. I would emphasize the preparation and involvement together with the customer in order to make the development programs be successful in the long-run.

My expertise for you

- Design and delivery of development programs and training courses for managers and teams
- Facilitation of workshops
- Individual and team coaching sessions for specialists and managers
- Strategic consulting for personnel development departments
- Design and delivery of tools for the analysis of potential and management diagnostic
- Design and delivery of studies of effectiveness of personnel interventions
- Assessment specialist in personality and cognitive measurement tools

Special skills

- Master (fil.mag) in Work Life science
- Master in Psychology
- Certified Test user EFPA
- Certified in personality and team assessment tools like
- NEO-PI-3, Hogan Inventories, MBTI, HBDI, Farax, UPP
- Exams in psychometrics and statistics

Selected publications

- *"Egenskaper som förutsäger arbetsprestation hos säljare"* (link)
- *"Kontraproduktiva beteenden, mörka sidor och dess konsekvenser för organisationer"* (link)